



Quartz Sales Representative Chicagoland/Rockford

Do you excel at creating customer relationships?
Experienced at selling Quartz Engineered Stone, Natural Stone, or other hard
surfaces?
Are your results orientated in your sales?

We are Aetna Building Solutions, one of the Midwest's largest distributor of building products. We supply surface, composite, plywood, hardwood lumber, and hardware to our dedicated customers. We are known for our quality products, understanding our customer's needs, and immediate delivery. We have 5 warehouses throughout the Midwest and over 135 employees. Our corporate office is located in Maywood, IL. Learn more about us at <http://AetnaPlywood.com>

In this position you will utilize your communication skills to represent the company and our products while developing relationships with fabricators, millworkers, installers and general contractors. The market focus is on residential and commercial projects. You will create on demand-creation activities to generate product and company awareness and product specification for quartz engineered surfaces, natural stone, and other hard surfaces. Your attention to detail will assist you in keeping track and updating your activities in the CRM. Working with the team ensuring the customer needs are met.

This position will be ideal for you, if you have:

- A Bachelor's degree or equivalent
- At least three years of experience in Outside Sales, industry experience preferred
- Excellent communication skills, both written and verbal
- Good organizational skills
- Comfortable with technology and learning new programs

Ready to get started? Send us your resume.

Aetna Building Solutions offers a comprehensive benefits package that includes Major Medical, Dental, Vision, Life Insurance 401(k) and Profit Sharing.

Maywood, IL
1401 St. Charles Rd.
Maywood, IL 60153
P 708.343.1515
F 708.343.1616

Rockford, IL
1931 Eleventh St.
Rockford, IL 61104
P 815.968.0921
F 815.968.4720

Indianapolis, IN
6350 Brookville Rd.
Indianapolis, IN 46219
P 317.353.6281
F 317.356.3503

White Bear Lake, MN
4250 Otter Lake Rd.
White Bear Lake, MN 55110
P 651.407.2800
F 651.407.2801

Horn Lumber
4700 West 19th St.
Cicero, IL 60804
P 773.847.7397
F 773.847.7798